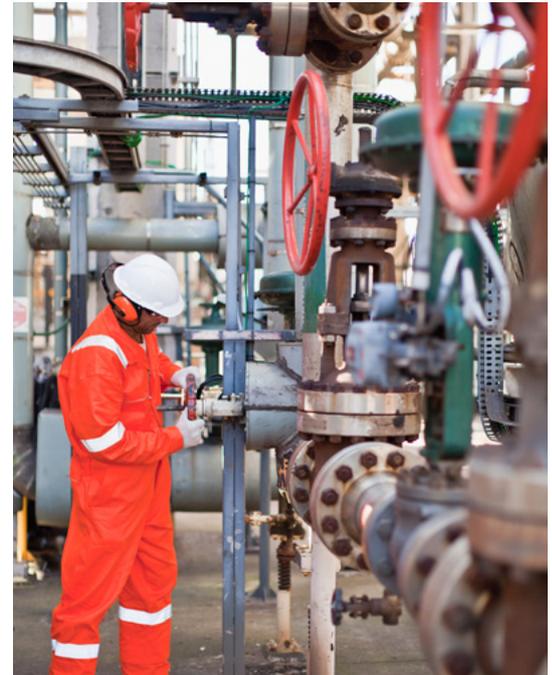


## Franklin Valve: Saving Time and Money with Real-time Inventory Management Using SAP Business One®

From oil and gas to utilities to aviation, businesses around the world rely on the strength and durability of valves from Franklin Valve. Founded in 2003, the company has experienced tremendous growth, requiring it to move to a larger warehouse facility. But manual processes to locate parts were tedious and time-consuming – the shop-floor team needed an automated system.

Working with Softengine, Franklin Valve deployed the SAP Business One® application and integrated Softengine's warehouse management system – WMSOne – for transfers and component cycle counts. Now real-time inventory management and complete warehouse visibility is saving the company thousands of dollars. Plus, staff can be active, independent, and confident in its ability to successfully manage and track the location of each part in the warehouse, helping to speed deliveries. That is good news for Franklin Valve – and for its customers.



# Supporting rapid growth with SAP Business One®

## Company

Franklin Valve L.P.

## Headquarters

Houston, Texas

## Industry

Mill products – fabricated metals

## Products and Services

DuraSeal Double Block and Bleed Plug valves

## Employees

37

## Revenue

US\$23 million

## Web Site

[www.franklinvalve.com](http://www.franklinvalve.com)

## Partner

Softengine Inc.

[www.softengineusa.com](http://www.softengineusa.com)

## Objectives

- Automate processes for locating and counting parts to accommodate 60% more pallet locations in a new facility
- Instantly locate the up to 30 unique parts required for a typical valve assembly, which can take as long as an hour

## Why SAP

- Comprehensive ERP that can scale to keep up with rapid growth
- Transparent integration of inventory and accounting transactions, inventory transfers, picking, and packing

## Resolution

- Worked with Softengine to deploy the SAP Business One® application
- Integrated Softengine's warehouse management system – WMSOne – which works with bar-code scanners to streamline inventory transfers between warehouses and simplifies tracking using cycle counting
- Achieved real-time inventory management and complete warehouse visibility, improving sales planning and helping avoid stock-outs

## Benefits

- Empowers staff to be active, independent, and confident in its ability to successfully manage and track the location of each part in the warehouse year-round
- Improves the accuracy of cash-flow forecasting
- Minimizes capital tied up in inventory

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“From receiving goods to shipping finished products, every phase of the process is efficient and reliable with SAP Business One. We're a small company and this project was a major undertaking – we needed help from start to finish. Softengine did everything to make it a big success.”

Brittani Collins, Warehouse and IC Manager, Franklin Valve L.P.

# 130%

Revenue growth in two years (from \$10 million in 2012 to \$23 million in 2014)

# Seconds

To pull up a part number and its relationship to all the associated bills of materials

# Thousands

Of dollars in time saved with the ability to print out a bar code for any bin location

# One

Staff member needed to conduct a full physical inventory

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