![softengine logo]

# softengine Coffee One
## Powered by SAP

# FOR COFFEE ROASTERS AND RETAIL STORES

Building upon SAP Business One's industry-leading ERP solution for small- to mid-sized, fast-growing companies, Softengine's Coffee One Suite delivers unbeatable inventory control, warehouse management, lot traceability, recall functionality and much more.

**The fully configurable Coffee One solution tackles the unique challenges of the Coffee Industry**

- Food Safety
- Regulatory Compliance
- Product Recalls
- Consistent Product Quality
- Product Line Profitability
- Pricing & Trade Promotions Management
- Optimized Inventory Levels
- CRM
- Supplier Quality

## Key Features of SAP Business One, Coffee One

- Full ERP (Complete Financial, Procurement, Billing)
- Fully Automated, Real-Time Inventory Control System
- Comprehensive QA/QC Module, Transmittal Forms, COA and COC Generation
- Blending Station
- Comprehensive Warehouse Management — Mobile
- Superior Lot Control Functionality
- Workflow, Alerts and Approvals Monitor
- Raw Materials Management
- Hazardous Material Handling
- Regulatory Approval and Tracking
- Embedded Customer Relationship Management
- Customer Call Center Management
- Customer & Vendor Order Guides
- Route Planning & Daily Route Management
- Mobile Application for Sales Reps
- EDI & Web Portal (B2B & B2C)
- On-Premise or Cloud Installations



# SAP Business One Coffee One Key Functions

## Omni-channel Management
- Funnel orders from multi channels into one system
- Integrate your website and/or any other e-commerce platform to SAP Business One, Coffee One for seamless order entry and fulfillment
- Receive orders through EDI connection directly into your ERP system, no manual download or data entry needed.

## POS Integration
Integrate with your POS system at the retail locations (Revel, Square, etc.), for full visibility and seamless data flow, including stock levels, sales and costs.

## Streamline Procurement
Automate material purchasing, import and production with SAP Business One MRP (Material Requisition Planning).

## Full Product Life Cycle Management
From sourcing green coffee, through blending/roasting, packaging and shipping.

## Production Process Tailored to Coffee Industry
- Mini-batches production
- Manage multiple coffee blends and grinds
- Yield, spoilage and cost analysis

## Promotions, Bill-Backs and Allowances Tracking
- Control and manage different promotions (ad, scan based, etc.)
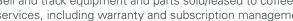- Track bill-backs and allowances for efficient reconciliation

## Branches
Manage your retail locations as branches of the main entity or separate entities, automate accounting transactions between the roaster and the retail locations, or any two entities.

## Advanced Pricing
Manage multiple price lists and period/volume discounts based on customer categories such as grocery, coffee shops, distributors and more.

## Equipment and Service management
Sell and track equipment and parts sold/leased to coffee shops, and repair/maintenance services, including warranty and subscription management.

## Take your business to the next level of success
For more information on how SAP Business One and Softengine can help your company increase productivity with accurate, real-time information, visit softengine.com or contact us at 877.704.7001 or info@softengine.com.