



AWARD WINNING SAP BUSINESS ONE CONSULTING FIRM

CFO MANUFACTURERS

SAP® North America Partner Of Excellence Recipient

SAP Business One Quick Facts

- **Ideal Size Companies:** Approximately 80% of SAP's customers are small-to-midsized businesses. That's more than 300,000 growing businesses running on SAP!
- **Reach:** 77% of the world's transaction revenue touches an SAP system Industry: Information Technology & Services; SaaS
- **Locations:** SAP Business One is available in over 170 countries, with 67 country localizations and 28 languages, with the ability to convert transactions and translate reports built into the platform
- **Users:** Used by over 60,000 customers and over a million users
- **Enterprise Use:** 360+ large enterprises run SAP Business One in 2400+ subsidiaries
- **Leader:** SAP Named a Leader in 2020 Gartner Magic Quadrant for Enterprise Integration Platform-as-a-Service for the 13th Year in a Row.
- **Innovative:** SAP is credited as being the inventory of ERP, and now offers 6 different ERP product offerings

"Integration is becoming the number one strategic priority for organizations in the digital age. Customers now demand integrated digital experiences across omnichannel engagements, connecting people, businesses and devices in their ecosystems and business networks. We believe that this recognition from Gartner shows how crucial SAP Cloud Platform Integration Suite has become for customers on their digital journey".

– Gunther Rothermel, president, SAP Cloud Platform, SAP

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Real-Time Data Delivered

Are you and your team chasing down data or struggling to catch up on deadlines due to manual processes at year end? A robust ERP system will integrate each of your business departments into your financials, allowing for a single, updated data stream that saves you time and money.

[Winplus](#) cut data consolidation processes by 66%, achieving global transparency across their organization

Increase Efficiency & Save Valuable Time

Automate accounting updates and financial reporting and so you can stop spending countless hours on data reconciliation in Excel or QuickBooks. Data is instantly and accurately incorporated into A/R and A/P across the business from sales orders, invoices, purchase orders and more, freeing up valuable time to focus on revenue-generating activity.

[La Tourangelle](#) cut the amount of time it takes to close their books in half

Greater Transparency from One Single Source Of Truth

Multiple, disparate systems lead to friction and lack of visibility, creating knowledge gaps and silos within your organization. With all information inputted into one system, you can increase collaboration between business functions with total transparency across all operations. Now you can grow your business efficiently, with an organization that works together as a cohesive team.

[BedStu](#) grew 20% without adding any additional staff.

Comprehensive Financial Tools

SAP Business One provides a complete set of tools for your accounting and finance operations. You can conduct banking activities including processing bank statements and payments, reconciling accounts, designing custom reports, managing cash flows, tracking budgets, and comparing actual versus planned spend and revenue...in a fraction of the time it would take you in spreadsheets.

[Choice Organic Teas](#)' VP of Operations, Ray Lacorte relies on SAP Business One to deliver reliable, accurate and timely information to "make the best possible management decisions."

Softengine did everything it took to get the job done, which involved a number of tweaks to the system to meet all production and regulatory requirements. The spirit of collaboration that existed between our two teams was and continues to be an exquisite non-tangible asset that money cannot buy."

- Amy Long, Director, Renu Medical

Reduce Manual Data Entry & Eliminate Costly Errors

Manual data reconciliation and disjointed business processes can lead to costly human error. Eliminate the guesswork with real-time, accurate updates across your entire business. In-memory computing within SAP Business One ensures your data is always precise and up-to-date.

[RAPID CONN GROUP of COMPANIES](#) saw 96% increase in inventory accuracy, leading to \$30,000 in annual savings

Decrease COGs With Optimal Inventory Levels & Production Scheduling

With up-to-date, precise data on your inventory and raw materials, you can reduce waste due to expired ingredients, inefficient production scheduling and delayed shipment or out-of-stock situations. Now you can always have the optimal amount of inventory available, meet customer expectations with on-time delivery, and have access instant, accurate information on your costs and revenue.

[Trudeau Food Distribution](#) reduced inventory by 25%, resulting in millions of cost savings

Lower Costs & Increase Scalability with a Cloud Solution

A SaaS-based solution allows for greater flexibility and scalability than a traditional on-prem solution. Cloud services are more secure, agile, cost-effective, and sustainable than they ever have been. Furthermore, updates to the system can be done quickly and without having to hire a development team to upgrade your solution, resulting in significant savings.

[Tivoli Audio](#) implemented SAP Business One on budget and on time, without interfacing costs thanks to immediate integration with Softengine Retail/POS.