

# Becoming a data-driven enterprise with SAP Business One®

Expanding California-based consumer goods manufacturer, ADC Solutions, had its eye on a more digitized and automated future. Its transformation journey involved partnering with Softengine to fully harness the benefits of SAP Business One and achieve its goals of increased automation and control.

## Before: Challenges and Opportunities

- The company had been running SAP Business One for several years, although it was not fully exploited due to the lack of in-house knowledge of ERP systems.
- As a growing business, ADC needed a cost-effective solution that would not only take care of its present needs but also make it future-proof.
- To realize its expansion plans, it needed to speed up processes without overly expanding its workforce.

## Why SAP and Softengine

- It was clear that SAP Business One was the best ERP system to meet ADC's needs, although the benefits of the software were not being maximized. Therefore ADC decided to reimplement the system.
- ADC has worked closely with Softengine since 2010, making it the ideal partner for the reimplementation project to incorporate its exact needs into SAP Business One.

## After: Value-Driven Results

- Extensive automation in SAP combined with a number of third-party add-ins has led to much faster processes for the manufacturing business and greater operational efficiency.
- User acceptance is high as the system is easy and intuitive to use.
- SAP Business One provides a consistent view of the business that is understood by everyone.
- Tighter control of operations such as transaction processing and monthly close.
- Critical decisions are driven by reliable data and profitability management has improved significantly.



“We can do remarkable things with SAP Business One, and add-ins and custom interfaces have led to the dramatic automation of activities. Coupled with Softengine’s support and our own vision, we have a **very effective tool to run our business.**”

Mark Lehman, Chief Executive Officer, ADC Solutions Holdings, LLC

**Greater**

accuracy of information on SAP Business One and fewer human errors

**Better**

collaboration across the entire organization



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