

# Cooking up success with SAP Business One®

Turkana Food, a family-owned distributor of ethnic foods, had outgrown its existing software and was looking to move to an ERP solution to handle its operations at distribution centers across the USA. After the initial, successful go-live of SAP Business One, it is planning to roll out the software to all its locations.

## Before: Challenges and Opportunities

- Applications such as Magento and QuickBooks no longer offered adequate functionality to manage the company's expanding warehouse operations.
- Lack of transparency and visibility with regard to customers and warehousing.
- Multiple databases requiring standardization and integration.

## Why SAP and Softengine

- SAP Business One aligned perfectly with Turkana Food's needs and goals. It offered the necessary functionality, flexibility, and customizability to support the growing business.
- The company chose to partner with Softengine on the basis of their excellent reputation and experience of SAP implementations. Thanks to Softengine's extensive expertise, Turkana were able to fully leverage the potential of SAP Business One.

## After: Value-Driven Results

- Employees have access to real-time inventory information to support better decision-making.
- Processes are now managed through SAP Business One and all the previous databases have been consolidated onto SAP HANA for simpler, unified management of data.
- Granular transparency and visibility of the company's warehouse and distribution operations.
- The possibility to add new functionality and enhancements means that the software evolves together with the company, making it a future-proof solution.



“Softengine and SAP Business One were a **perfect match for us**. The software has been instrumental in improving efficiency and overcoming operational challenges in our daily operations. It has **generated significant value** for our business.”

Agha Ali, General Manager, Turkana Food

## Streamlined Tailored

operations across the organization

to the specific needs of the business

Featured Partner



### Customer Name

Turkana Food  
(Kenilworth, New  
Jersey, USA)

[www.turkanafood.com](http://www.turkanafood.com)

### Industry

Consumer Products /  
Wholesale Distribution

### Products and Services

Ethnic food distribution

### Employees

60–70

### Revenue

US\$ 60 million  
approx.

### Featured Solutions

SAP Business One

THE BEST RUN

