

# SAP Business One® Becomes the System of Choice at Dakota

Dallas-based Dakota Capital is a private equity firm with a portfolio of manufacturing and service companies. It was already running SAP Business One but was not benefitting fully from the system's capabilities, therefore chose to work with Softengine to better leverage the functionality and streamline its business processes.



## Before: Challenges and Opportunities

- Dakota Capital was looking for an ERP system that would satisfy its CRM and accounting requirements.
- Ensuring user-friendliness was crucial, as the company aimed to minimize the need for extensive employee training on the new system.
- Importing data was a big challenge, especially with the acquisition of new companies.

## Why SAP and Softengine

- Cost of operation and the integration of CRM were important factors in choosing SAP Business One as the standard ERP system at Dakota Capital's companies.
- Unhappy with their previous implementation partner, they decided to work with Softengine who offer excellent resources and vast knowledge of SAP Business One.

## After: Value-Driven Results

- Since re-implementing SAP Business One with Softengine, the employees now have access to extensive functionality to support and accelerate day-to-day operations.
- A newly acquired company can be integrated on the system in less than a week, which is significantly quicker than before, tying up fewer resources.
- Greater visibility of data and processes in real-time across the entire organization.
- The teams can make better decisions thanks to accurate and reliable data.

“SAP Business One is **robust** enough to ensure the security of our inputs and **flexible** enough to tailor to the needs of our business. SAP Business One is now the standard platform for all of our companies.”

Steve Harvey, Managing Director,  
Dakota Industries, Inc.

### Faster

processes and access to  
company data

### Increased

accuracy of information,  
especially in accounting

Featured Partner



#### Customer Name

Dakota Capital  
Dallas, Texas, USA

[www.dakotacapital.com](http://www.dakotacapital.com)

#### Industry

Manufacturing

#### Products and Services

Golf products, skincare,  
and cigars

#### Employees

22

#### Revenue

Privately held

#### Featured Solutions

SAP Business One

THE BEST RUN

