



Security Door Controls

From Paper-Dependent Processes to Scalable, Automated Operations

How Security Door Controls replaced paper-driven workflows, accelerated order processing, and automated critical business processes with SAP Business One and Softengine.

RESULTS AT A GLANCE

COMPANY

Security Door Controls (SDC)

INDUSTRY

Access Control & Door Hardware Manufacturing

HQ

Camarillo, California

FOUNDED

1972

SAP BUSINESS ONE

Live Since November 2025

SOLUTIONS

SAP Business One + WMS+ + Employee Portal + B1 Mailer

KEY OUTCOMES

60%

Faster Order Processing

95%+

Reduction in Manual Invoice Handling

75%+

Reduction in Commission Processing Time

1 Touch

Stocking Order Handling with Softengine WMS+

SAP Business One PREMIER PARTNER

Majority of daily invoicing processed through automation

Commission process reduced from 8–10 hours to 2

Paper workflows replaced with queries, dashboards, and alerts

EXECUTIVE SUMMARY

Building a Scalable, Automated Foundation for Growth

Security Door Controls (SDC) is a family-owned manufacturer of electrified access control and egress door hardware, including electromagnetic locks, electric strikes, delayed egress locks, and exit devices. Founded in 1972 and based in Camarillo, California, SDC designs and builds its products in-house.

Before SAP Business One, SDC's processes were heavily dependent on paper. From initial order entry through manufacturing, shipping, and invoicing, multi-colored paper drove the process. As the company looked toward continued growth, SDC needed systems and processes capable of scaling without requiring additional people simply to absorb increased volume.

SDC went live with SAP Business One on November 1, 2025. Today, the solution serves as its core ERP across all functions, with Customer Support, Manufacturing, and Finance among its heaviest users. Paper-driven workflows have been replaced with queries, dashboards, alerts, automation, and integrated Softengine solutions.

KEY FOCUS AREAS

- Automating processes and reducing duplication
- Creating a flexible, scalable platform for growth
- Improving warehouse processes and data accuracy
- Increasing accessibility, accuracy, and timeliness of reporting

COMPANY SNAPSHOT

Since 1972

Family-Owned Manufacturer

November 2025

SAP Business One Go-Live

60% Faster

Order Processing

2-3 Per Day

Invoices Requiring Manual Touch

40+ Patents

Held by SDC

SOLUTIONS IMPLEMENTED

- **SAP Business One**
Core ERP across all functions
- **Softengine Solutions**
WMS+, Employee Portal & B1 Mailer



Softengine understands the small/medium sized business mindset and needs. Softengine was easily able to adapt itself to our needs and help us meet our objectives.

— Jake Geringer, Business Operations & Strategy | Security Door Controls

SOLUTIONS IMPLEMENTED

SAP Business One

Core ERP across all functions, supporting SDC's move from paper-dependent processes to queries, dashboards, alerts, and automation.

Softengine Solutions

WMS+, Employee Portal, and B1 Mailer support mobile warehouse processes, manufacturing access, work-order activity, time posting, and automated daily invoicing.

THE CHALLENGE

Paper-Dependent Processes Were Limiting Scalability

Before SAP Business One, SDC relied on a paper-dependent process spanning initial order entry, manufacturing, shipping, and invoicing. Multi-colored paper drove workflows across the organization, while limitations in the existing system contributed to manual processes that had developed and evolved over time.

- Manual and duplicate processes limited efficiency
- Existing systems and processes needed to scale with growth
- Warehouse processes required better mobility and data accuracy
- Applications and customer information needed greater integration
- Reporting needed improved accessibility, accuracy, and timeliness
- Growth needed to be supported without adding people simply to absorb additional volume

WHY SAP AND SOFTENGINE

ERP Expertise Focused on SDC's Requirements

SDC's implementation followed a traditional project approach, with a Softengine project manager coordinating with SDC's project manager and handling project details.

The solution engineer first helped SDC understand the base solution set and then demonstrated how the company's blueprint requirements would be implemented.

SDC identified its solution engineer as the most helpful element of the implementation, citing his knowledge, ability to quickly implement what was needed, and attentiveness to issues and questions before, during, and after implementation. SDC also described ongoing support from the Softengine support team as excellent.

Solution Expertise

Knowledgeable support for SDC's requirements and customizations

Responsive Implementation

Attentive support before, during, and after implementation

Ongoing Support

Continued support that SDC describes as excellent



Our solution engineer was and continues to be the most helpful element of our implementation. He is very knowledgeable, can quickly implement what we need, and was very attentive to all the issues and questions that came up before, during, and after.

— Jake Geringer, Business Operations & Strategy | Security Door Controls

KEY PARTNERSHIP OUTCOMES

Knowledgeable

Solution Expertise

Responsive

Implementation Support

Adaptable

To SDC's Needs

Excellent

Ongoing Support

BUSINESS RESULTS

Five Areas of Meaningful Impact



60% Faster Order Processing

SDC reports that orders are now processed 60% faster, with fewer clicks, greater automation, and fewer errors. SAP Business One has helped streamline the order process while supporting greater efficiency across operations.



Automated Daily Invoicing

Before implementation, SDC manually invoiced approximately 60 orders each day. Today, the overwhelming majority are processed through automation, with only 2–3 invoices per day requiring manual handling.



Commission Processing Reduced to 2 Hours

The monthly assignment and reporting of commissions previously required 8–10 hours. SDC has reduced that process to approximately two hours.



More Efficient Warehouse Handling

With WMS+ dashboards and handheld units, SDC streamlined staging, grouping, and product handling from the assembly line to the shipping table. A stocking order that previously could be touched an average of five or more times is now handled once.



Greater Capacity Without Finance Headcount Growth

As SDC increased the number of orders processed through its operation, it did not have to grow the Finance team to accommodate the additional volume. Instead, staff could be reallocated to other much-needed areas.



Ready to Replace Manual Processes With Scalable Operations?

Whether you're looking to automate repetitive processes, improve warehouse mobility, strengthen reporting, or build systems that can support additional volume, Softengine helps manufacturers build ERP environments around the way their operations work.



Know what you want. But don't be fixed on 'how' you expect it to work. Be flexible and ask if there are other ways to achieve your goals.

Document your baseline and establish the metrics you want to hit. Measure success on how well your objectives are being met.

— Jake Geringer, Business Operations & Strategy | Security Door Controls

GET IN TOUCH

Contact us to schedule your personalized demo today!



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ABOUT SOFTENGINE

Softengine is an SAP Business One Premier Partner specializing in ERP implementations for manufacturers and distributors. For over 25 years, Softengine has helped companies across the United States streamline operations, improve inventory control, and scale with confidence.

Deep Industry Expertise

Specialized in manufacturing and distribution

Long-Term Partnership

Guiding clients through every stage of their ERP journey

Full-Suite Support

Implementation, custom reporting, training, and ongoing support

SAP Business One
PREMIER PARTNER



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